

# ABOUT THE WQA CONVENTION & EXPOSITION

For 50 years, the WQA Convention & Exposition has been an allencompassing event connecting the drinking water treatment industry's technologies, know-how, education, training, networking and business opportunities with industry professionals in one convenient and costeffective location.

Decision makers with purchasing power from the commercial, residential, and industrial segments of the water quality improvement industry come to WQA's Convention & Exposition to connect with exhibitors who are uniquely qualified to help them solve the issues they are dealing with in their day-to-day business lives.

Be part of the solution, reserve your exhibit space today!

# **WQA CONVENTION & EXPOSITION PROVIDES...**

# NETWORKING & EXPOSURE



Eye-catching displays and connections help make you successful! Whether it's through interactions at your booth or out on the exhibit floor, casual conversations at networking events, or idea-sharing at education seminars, the WQA Convention & Exposition allows you to:

- Strengthen existing relationships
- Establish new business relationships
- Maximize exposure by offering solutions with your company's products and services

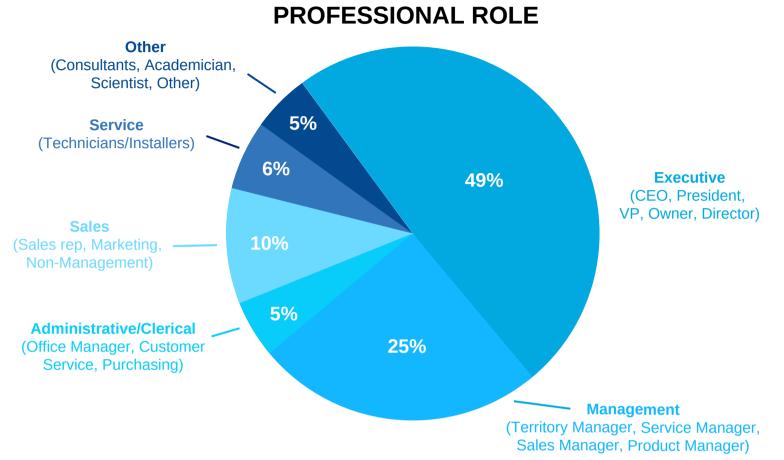
# WQA CONVENTION & EXPOSITION ATTENDEES CAME READY TO DO BUSINESS!

- In 2023, our attendees said their primary objective was to learn about new products, technologies or services. Another key objective was searching for new suppliers or business partners.
- 94% of 2023 Convention attendees prioritized time in the Expo hall, and 83% said they discovered a new product there.
- 93% of attendees said their objectives were met.





# **MEET OUR ATTENDEES**



# ATTENDANCE HISTORY **PURCHASING POWER** Recommendation **Final Decision Maker** Maker 25% 34% 8% 33% 43% **Not At All 57%** Involved **First-Time** Repeat **Joint Decision Maker Attendee Attendee**

# MARKET SEGMENTS REPRESENTED









Commercial

**Industrial** 

Residential

Retail

# PRELIMINARY SCHEDULE-AT-A-GLANCE

#### Monday, March 4

8:00 a.m. - 5:00 p.m. Pre-Convention Programs

# Tuesday, March 5

8:00 a.m. - 2:50 p.m. Education & Volunteer Meetings

8:00 a.m. - 5:00 p.m. Exhibit Installation 3:00 p.m. - 4:30 p.m. Keynote Session

# Wednesday, March 6

7:30 - 9:00 a.m. Exhibit Installation

8:00 - 11:00 a.m. Education & Volunteer Meetings

11:00 a.m. - 5:00 p.m Exposition Open

5:00 - 6:30 p.m. Networking Reception

# Thursday, March 7

8:00 - 9:00 a.m. Education & Volunteer Meetings

9:00 a.m. - 2:00 p.m. Exposition Open 2:00 - 9:00 p.m. Exhibit Dismantling

# Friday, March 8

8:00 a.m - 12:00 p.m. Exhibit Dismantling

Subject to change

## **INDUSTRIES SERVED**

- Bottler
- Consulting
- Dealer
- Engineering
- Government
- Home Builder/Remodeler
- Laboratory
- Manufacturer Rep
- Municipality
- Product Wholesaler
- Plumber
- Product Manufacturing
- Pool/Spa
- Retail
- Well Driller
- And More!

# **2024 WQA CONVENTION & EXPOSITION IMPORTANT INFORMATION**

Orange County Convention Center • South Building, Hall B • 9899 International Drive • Orlando, FL

### **EXHIBIT SPACE PACKAGE & BENEFITS**

#### **ACCESS**

Exhibitors receive three (3) complimentary exhibitor badges and two (2) customer passes for the first paid 10 ft. x 10 ft. (3m x 3m) booth, and then one (1) exhibitor badge and two (2) customer passes for each additional paid 10 ft. x 10 ft. (3m x 3m) booth. Additional exhibitor badges are available for purchase at a price of \$150-\$200 per badge.

#### **ONLINE LISTING**

Company description, logo, website address and product listing on the WQA Convention & Exposition website.

#### **MOBILE APP LISTING**

Company and product listing including a hyperlink in the WQA 2024 mobile app

#### **CUSTOMIZED INVITATIONS**

Discounted customer passes to invite clients to the show and your booth.

#### **ATTENDEE LISTING**

Pre- and post-show attendee mailing lists.

#### **Inline Booths**

Includes identification sign, 3' side drapes, and 8' back drape

#### HOW TO RESERVE EXHIBIT SPACE

#### **Online Exhibit Space Reservation**

Preview the available space and reserve your booth today by selecting clicking here. Once you have completed the online application, an email will be sent to confirm your reservation.

**Email or Fax Exhibit Space Reservation** 

Complete and return the Exhibit Space Application to kyle@corcexpo.com or fax number 312-541-0573



# BOOTH RENTAL FEES

#### **EXHIBIT SPACE PRICING\***

Exhibit space is sold in units of 10 ft. x 10 ft.  $(3m \times 3m)$ 

## **WQA Core and Premier & IPP Members\*** (30% discount)

\$3,300 USD - 10' x 10' space

#### **Non-Members and Other Membership** Categories\*

(Manufacturer Rep., Consultant, Allied, International Manufacturer/Supplier/Retail not selling in the USA)

**\$5,200** USD - 10' x 10' space

#### **Booth Space Surcharge**

\$200 USD per exposed corner

# \$250 USD administrative fee applies per company

\*Your membership will be audited to confirm appropriate booth pricing.

#### MORE INFORMATION

**Exhibit Information and Sales** 

Kyle Corcoran

312-265-9633

kyle@corcexpo.com

#### **Advertising & Sponsorship Sales**

**Heather Duve** 

630-929-2520

hduve@wqa.org

#### **WQA Membership Information**

**Heather Duve** 

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